



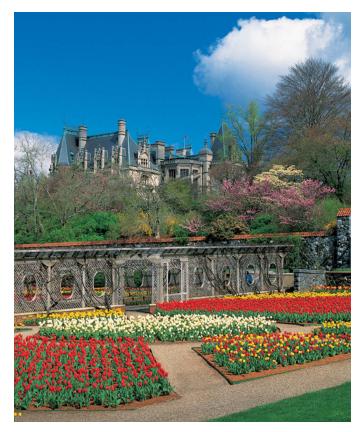
# 2012 Group Information

One Approach Road, Asheville, NC 28803 • Toll-free 866-851-4661 • biltmore.com



## What your group visit includes

What is a self-guided daytime visit to Biltmore House and Gardens, and Antler Hill Village?





#### **Biltmore House and Gardens**

To visit Biltmore House, America's largest privately owned home, is to cross the threshold into a world of beauty and hospitality that has remained virtually unchanged for more than a century. Your guests view priceless works of art and original furnishings as they walk through the house at their own pace. The self-guided visit takes approximately 90 minutes.

In our historic gardens—designed by Frederick Law Olmsted, father of American landscape architecture—walking paths and trails lead from the wisteria-draped Library Terrace to the Bass Pond, winding through six distinctively different gardens, woodlands, and meadows. Much of the grounds can be viewed from car windows as guests drive through the estate.

### **Antler Hill Village**

Antler Hill Village is Biltmore's more relaxed side a gathering place for guests where they can wine, dine, shop, explore, and relax with live music on select evenings throughout the year. It's the perfect way to continue their estate visit!

- Winery: Enjoy a free guided tour on how we make award-winning vintages and free wine tastings (grape juice available). See the Vanderbilts' rare 1913 Stevens-Duryea Model "C-6" automobile on display.
- The Biltmore® Legacy: Visit our new exhibition:
   *The Vanderbilts at Home & Abroad*, exploring the
   unique personalities and daily lives of George,
   Edith, and Cornelia Vanderbilt, while also getting a
   close-up look at exotic treasures they collected.
- Farm: Explore farm life in the early 1900s with knowledgeable interpreters and exhibits in our historic Barn. Meet friendly animals in the Farmyard and stroll the Kitchen Garden.

## 2012 Calendar of Events

#### Value Season

January 2-March 31, 2012

Discover the "Great Indoors" and great savings at America's largest home\*! Take time for the details found in Biltmore House, from a priceless Renoir painting to 16th-century tapestries woven with golden thread. Learn more with our Behind-the-Scenes Guided Tours, then head to the tropics in our balmy Conservatory filled with lush palms, ferns, and orchids. In Antler Hill Village, free guided winery tours and exhibits of the Vanderbilts' treasures create a welcomed escape.

#### **Festival of Flowers**

April 7-May 20, 2012

Biltmore welcomes spring with a celebration of all things blooming, from masses of vibrant tulips in the Walled Garden to spectacular azaleas and colorful blossoms throughout the estate. Biltmore House joins the festivities as well, as our expert floral staff transforms blooms, buds, and branches into stunning arrangements highlighting the artistry of America's largest home.®

### **Summer Evening Concerts**

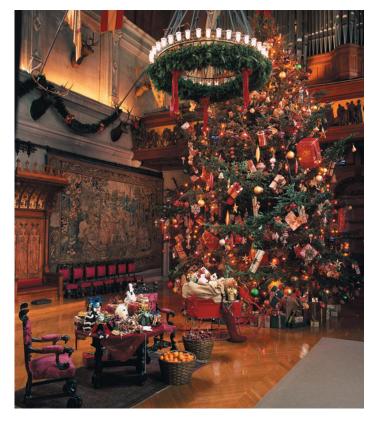
Select evenings in August–October, 2012
Favorite performers take to the stage on the South
Terrace of Biltmore House or at Diana at Biltmore, a
more intimate location overlooking Biltmore House and
the surrounding mountains. Great music, unsurpassed
views, and the incomparable setting make these

#### **Homeschool Festival**

evenings truly extraordinary.

September 20 & 21, 2012

During this special educational opportunity, homeschool students participate in a theme-inspired day filled with demonstrations and hands-on activities and are provided with workbook materials that meet course study requirements in several subject areas.



#### **Christmas at Biltmore**

November 3, 2012–January 1, 2013

Experience the magic of the holidays with grandeur, style, and sheer wonder at Biltmore! Our larger-than-life celebration presents Christmas with more than 40 trees decorated by our talented employees (who were asked to decorate the set of ABC's *Good Morning America* for three years), plus miles of ribbon, garlands, and lights. Festive menus in our restaurants and holiday wine tastings make for a memorable visit.

## **Candlelight Christmas Evenings**

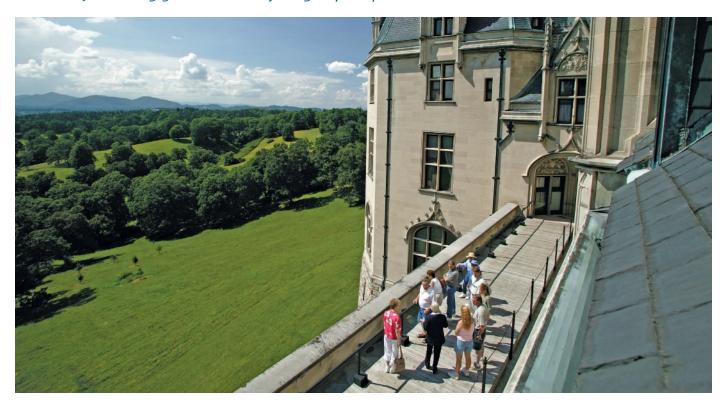
November 9-December 31, 2012

Candlelight, firelight, and live music accent the extravagant holiday décor of Biltmore House, creating an evening to remember. Evening guests also can take advantage of Antler Hill Village & Winery to enjoy free wine tastings. Advance reservations are required for evening visits.

Dates and events are subject to change without notice.

## **Group Specialty Tours**

Add these fascinating guided tours to your group's experience.



#### **Behind-the-Scenes Guided Tours**

 Butler's Tour: See how Biltmore House functioned, past and present, and learn about the work of the domestic servants during this 60-minute guided tour, which takes you into unrestored rooms and mechanical areas not open to the public on the regular house visit.

\$17.00 per person, in addition to daytime admission

- **Architect's Tour:** On this guided 60-minute tour, get a closer look at the design and construction of Biltmore House by going into areas not on the regular house visit; plus enjoy stunning views and photo opportunities from the rooftop and balconies. \$17.00 per person, in addition to daytime admission
- Vanderbilt Family & Friends Tour: This 60-minute guided tour spurs your imagination about having the Vanderbilts as your hosts. Tour bedrooms not on the regular house visit outfitted with clothing and accessories from the 1900s as you hear stories from your host about customs of the time and the fascinating people who visited Biltmore.

\$17.00 per person, in addition to daytime admission

 Legacy of the Land Tour: Go back in time with a 90-minute narrated tour on a Biltmore motorcoach. Learn about the history of the land, structures, and former residents as you ride along with a guide visiting some areas of the estate not usually open to guests.

\$19.00 per person, in addition to daytime admission

#### **Audio Guide to Biltmore House**

It's like having a tour guide by your side! Go through Biltmore House at your own pace with a digital MP3 player that leads you room-by-room, sharing stories of Biltmore's former residents and employees plus highlights of the art and architecture of America's largest home.®

\$10.00 per person, in addition to daytime admission

## **Group Specialty Programs**

These exclusive programs offer fun ways to enjoy everything Biltmore!



## **Guided Evening Tour of Biltmore House**

Elegant architecture, priceless antiques, and spacious rooms are transformed into breathtaking compositions in the evening light. The guided house tour option is available at/after 4:15 p.m. January–March and 5:15 April–October. It's an incredible experience—you'll feel as though you are experiencing Biltmore House as one of the Vanderbilts' guests. Tours take approximately 60–90 minutes and showcase the house's restored areas. Admission tickets may also be validated for a self-guided daytime visit of the estate the following day at no additional charge. This tour option is available most evenings January–October for a minimum of 50 guests.

January 2–March 31: \$38.00 per person April 1–November 1: \$52.00 per person

### **Guided Evening Tour of Biltmore House and Rooftop Reception**

This special option includes a custom guided tour of several of the restored rooms and some of the unrestored rooms of Biltmore House and concludes with a reception on the rooftop of the house. Your guests can enjoy spectacular views of the century-old gardens and Blue Ridge Mountains as you savor our award-winning wines and passed canapés. This is the activity your group will be talking about for years to come. Tour and Reception take a total of approximately

two hours. Available for 20–50 guests, April 1– October 31 during evening light. \$125.00 per person

## **Late Afternoon Guided Tour of Biltmore House**

This guided tour option is available for groups of 20–60 guests at 3:00 p.m., 3:30 p.m., or 3:45 p.m. January–March or 4:00 p.m., 4:30 p.m., or 4:45 p.m. April–October. The stories of George Vanderbilt and America's largest home® comes to life as a knowledgeable host reveals intriguing information about each room and explains how Vanderbilt's love of art, travel, and beauty made Biltmore House a national treasure. Guided tour takes approximately 90 minutes. *January 2–March 31: \$36.00 per person April 1–November 1: \$50.00 per person* 

## **Vanderbilt Wine Tasting and Guided Production Tour**

Learn about what it takes to make Biltmore's award-winning wines with an exclusive guided tour of our production facilities with a knowledgeable host. This special tour concludes with a fun and informative sampling of Biltmore wines. 90 minute activity. *Minimum charge of \$375.00 for up to 15 guests;* \$25.00 for each additional guest

### **Estate Wine Tasting**

No time for a guided tour but want to enjoy wine tasting? This is the perfect option for your group. The experience includes samples of four Biltmore wines and one sparkling wine. You'll discover how to recognize and appreciate varied nuances and undertones of the wine during this fun tasting. Wine tasting is available at the Winery or at the location of an estate reception. 45–60 minute activity. *Minimum charge of \$225.00 for up to 15 guests;* \$15.00 for each additional guest

#### **Red Wine and Chocolate Seminar**

Hosted by our Winery staff, your guests will sample dark and milk chocolates accompanied by Biltmore's award-winning Cabernet Sauvignon wine to determine which is more pleasing to the palate. A must-do for any serious chocolate or wine lover. This seminar takes 30–45 minutes.

Minimum charge of \$225.00 for up to 15 guests; \$15.00 for each additional guest

#### **Guided Garden Walks**

Enjoy a meandering walk through the estate's Italian, Shrub, and Walled Gardens. A Biltmore host provides your group with insight into the landscaping history behind Biltmore's world-renowned gardens, grounds, and Conservatory. Discover the choices made by George Vanderbilt and acclaimed landscape architect Frederick Law Olmsted and see how their designs have endured for more than a century.

• Trip Time: 60 minutes

• Length: 1/4–1/2 miles (depending on trip)

Cost/person: \$17Group Size: 10–60\*

Event Minimum Charge: \$170Availability: April-October

\* Groups larger than 20 will require staggered departure times

## **Guided Conservatory Tour**

Enjoy a guided walk through the striking glass Conservatory, a collaborative design between Richard Morris Hunt and Frederick Law Olmsted, representing the passion for horticulture evident in the 1890s and filled with exotic tropical palms, orchids, and ferns. Our Garden guides share the unique history of this amazing facility along with the era's fascination of the plant world.

• Trip Time: 45 minutes-1 hour

• Cost/person: \$17

• Group Size: 5-60\*

Event Minimum Charge: \$85Availability: February—March

\* Groups larger than 15 will require staggered departure times

### **Beer Programs at Cedric's Tavern**

We are pleased to offer a variety of beer tasting events and seminars that explore the exciting world of craft brewing. Each program offers the opportunity to taste both Biltmore and non-Biltmore beers. *Please note: A rental fee for Cedric's Loft is applicable for these events.* 

- Beer Pairing Reception: This fun and interactive reception features four food stations paired with craft beers. The menu incorporates our Field to Table program featuring local and seasonal ingredients, consisting of a salad and fish station, two stations with beef, lamb, or pork, and a dessert station. This event is suitable for a light dinner; additional food stations may be added for a more substantial meal. Souvenir pint glasses provided to participants.
   90 minute activity.
- Cost/person: \$65.00, plus tax and service charge
- Group Size: 20-60
- Beer Tasting: This event allows guests to sample 7
  varieties of beers while gaining an understanding of
  the different styles and profiles used in today's craft
  brews. Souvenir pint glasses provided to participants.
  30–45 minute activity.
- Cost/person: \$25.00, inclusive of tax and service charge
- Group Size: 5–60
- Beer Class: This event highlights the history and process of beer making and gives a detailed look at beer styles and techniques. Sample 8 beers to better understand favorite styles. Handouts and souvenir pint glasses provided to participants. 75 minute activity.
- Cost/person: \$35.00, inclusive of tax and service charge
- Group Size: 20-40

#### **Custom Activities**

We offer a variety of unique activities that can be customized to your group's specific interests. Inquire about the wide range of possibilities, including:

- Cook-offs at Antler Hill Barn
- · West Side vineyard and agribusiness tour
- Touring the gardens with estate horticulture and history experts

## Deerpark Group Luncheon



Deerpark Restaurant is one of several handsome structures designed by architect Richard Howland Hunt in the 1900s for George Vanderbilt's farm operations. Originally serving as a calving barn, Deerpark has been renovated into a unique open-air restaurant in a beautiful pastoral setting. The name "Deerpark" is taken from the nearby area Mr. Vanderbilt set aside as a deer preserve on the estate.

#### **Group Luncheon**

March 22, 2012-January 1, 2013

Monday-Saturday

Deerpark Restaurant serves a group buffet lunch featuring salads, two entrées, two starches, one vegetable, freshly baked breads, and a selection of desserts. Lunch is served with tea and coffee.

Prices quoted are inclusive of taxes and gratuities. \$19.95 per person, inclusive \$10.95 per person, inclusive for ages 5–9 Children 4 and younger dine free

## **Sunday Brunch\***

#### **Open Year-Round**

Sunday Brunch is similar to the daily group buffet lunch with the addition of pastries, eggs, and breakfast entrées, whipped butter, marmalades, jams, and jellies. Brunch is served with tea and coffee.

Prices quoted are inclusive of taxes and gratuities. \$26.95 per person, inclusive \$15.95 per person, inclusive for ages 5–9 Children 4 and younger dine free

#### **Holiday Brunch**

\*Easter Sunday, Mother's Day, and Father's Day Brunches are \$47.00 per adult, \$32.00 per youth ages 10–16, and \$18.95 for children ages 5–9, inclusive.

Thanksgiving Day Brunch is \$49.00 per adult, \$34.00 per youth ages 10–16, and \$21.95 for children ages 5–9, inclusive.

#### **PLEASE NOTE**

- **1. Guarantees:** A guaranteed number of guests is required to be called in by 10:00 A.M. at least five business days prior to your scheduled luncheon.
- **2. Cancellations:** Any cancellation must be received in writing by our office at least two weeks prior to your scheduled luncheon or you will be charged for any costs incurred.

## Group Dining Guide

Your invitation to lunch and dinner on the estate.



## **Deerpark Restaurant**

Located in a scenic area between Biltmore House and Antler Hill Village, Deerpark serves an expansive buffet in a historic setting. The lunch buffet features an array of Southern dishes, Appalachian specialties, and expertly prepared seasonal cuisine including farm-fresh selections in spring and summer, roasted meats and harvest favorites in fall, and holiday delights such as hand-carved turkey and decadent desserts. *Children's menu available. Available for private dining functions January—October seating up to 600 guests.* 

#### Stable Café

Housed in the historic Stable area, casual cuisine and friendly ambiance make this café a favorite stop after visits to Biltmore House. Guests dine in renovated horse stalls transformed from a 19th-century stable,

enjoying lunch specials such as Southern pulled pork barbecue and ribs, herb-roasted rotisserie chicken, and estate-raised Black Angus burgers. Loft is available for group dining. *Vegetarian options and children's* menu available.

#### **Cedric's Tavern**

Our tavern is the perfect place to relax with lunch or dinner in the heart of Antler Hill Village. Cedric's features robustly flavored American and global cuisine along with traditional tavern fare, including burgers, fresh seafood, and hearty steaks accompanied by hand-crafted Cedric's ales and seasonal beers. The atmosphere is friendly and the décor pays tribute to the neighborhood pubs of Britain and Ireland. *Vegetarian options and children's menu available.* 

#### **Bistro**

Located next to the Winery in Antler Hill Village, the Bistro features contemporary bistro fare expertly prepared by our chefs and served with gracious hospitality. Fresh, local ingredients are the focus for lunch and dinner, with our chefs changing the menu frequently to take advantage of the best of the season's harvest. Our culinary team creates French bistro-inspired recipes featuring sandwiches, premium steaks, impeccable mountain trout, seafood, poultry, and lamb. Vegetarian options and children's menu available.



### **Champagne Cellar**

The Winery's relaxed yet sophisticated environment combines historic appeal—it was once the home of the estate's famous dairy cattle—with unique locations for exceptional entertaining and dining. One of these—the Champagne Cellar—features rough walls hewn from bedrock contrasting delightfully with the refined décor of this charming and private space. This intimate room now serves as an exclusive location for custom wine tastings, receptions, and meals and can host up to 30 guests.

## Private Dining Room at the Inn on Biltmore Estate®

Located in Biltmore's four-star inn, the intimate Private Dining Room features superb service and fine dining inspired by the Vanderbilt legacy of entertaining. Exceptional menus developed by our chefs use delectable seasonal ingredients to create memorable formal or casual dining. This exclusive room can seat up to 24.

#### Lioncrest

Originally part of the Biltmore Dairy operation, this historic location is available for group receptions and dinners, combining the serenity of a wooded retreat with the service and ambiance of a first-class resort. With varied venues including the Lioncrest Grand Ballroom, open-air Veranda, and the cozy Chestnut Room, groups of 20–400 can be accommodated.

#### **Diana at Biltmore**

For those who want the best of everything, Diana at Biltmore offers exactly that: the best views, the best location, and the best amenities. Set high atop a hill near an elegant marble statue of Diana, this picturesque outdoor location reveals sweeping views of America's largest home<sup>®</sup> framed by the Blue Ridge Mountains. Surrounded by a shady grove of hemlocks, this private, secluded venue offers full guest facilities in addition to spectacular vistas and an air of exclusivity. *Accommodates up to 900.* 

#### **Antler Hill Barn**

One of Biltmore's most historic structures, Antler Hill Barn, designed in 1900 by Biltmore architect Richard Howland Hunt, originally served as the center of estate agricultural operations and now tells the story of 1890s estate life beyond Biltmore House. The thoughtfully renovated structure located at one end of Antler Hill Village, offers a more informal setting perfect for Appalachian-style cookouts, seated dinners, and dances. It is one of our largest facilities, accommodating up to 550 guests. It features a covered barn, two grassy courtyards, restroom facilities, and kitchen.

## **Custom options available**

From four-star gourmet meals to casual outdoor picnics to tented events, Biltmore offers a wide array of group dining options that blend our world-class service and attention to detail with inspiration provided by our incomparable location. We customize menus, venues, and entertainment to create the memorable experiences you want for your groups.

## **Outdoor Activities**

Allow us to plan activities for your group that make the most of our 8,000-acre backyard.



## **Guided Carriage & Horseback Trail Rides**

Although these opportunities are not booked exclusively for groups, our carriage and trail rides are great activities for your participants to explore on their own during their free time. Both activities are based on availability and require advanced reservations. Weight and height restrictions apply on horseback trail rides.

- Trail Ride Trip Time: 1 hour
- Trail Ride Cost/person: \$70 per adult; \$60 per youth ages 8–16
- Carriage Ride Trip Time: 45–90 minutes
- Carriage ride Cost/person: \$35–\$50 per person
- Event Minimum Charge: \$420-\$600
- Group Size: 2–20
- Availability: Year Round

## **Sporting Clays Group Lesson**

Give your group the challenge of sporting clays. Shooters are presented with a wide variety of clay targets that duplicate the flight of game birds, from crossing and flushing to other angles. Our certified, knowledgeable instructors will cater the lesson to the experience of each individual within the group. Cost includes instructors, 50 rounds per person, and all equipment.

- Lesson Time: 2 hoursCost/person: \$150Group Size: 5-20
- Event Minimum Charge: \$750
- · Availability: Year Round



### **Five Stand Challenge**

Enjoy a casual competition with your group, where participants shoot in turn at each of the five stands at various combinations of targets thrown from the traps. Scores are tallied. The Five Stand Challenge is best suited for shooters with some experience. Limited instruction can be provided for a small number of novices in the group; however, groups comprised entirely of inexperienced shooters should choose the Sporting Clays Group Lesson for their shooting activity. Cost includes trappers, 50 rounds per person, and all equipment.

• Lesson Time: 11/2-2 hours

Cost/person: \$100Group Size: 5-25

Event Minimum Charge: \$500Availability: Year Round

## **Fly-Fishing Group Lesson**

Introduce your group to the exciting skill of fly-fishing with this half-day lesson. Our knowledgeable instructors customize the lesson to the experience of each individual within the group, beginning with dry casting instruction and then transitioning to shore fishing for bass on estate lakes. Cost includes instructors and all equipment.

Trip Time: 3–4 hoursCost/person: \$150Group Size: 6–15

Event Minimum Charge: \$900Availability: March-December

### **Guided French Broad River Float Trip**

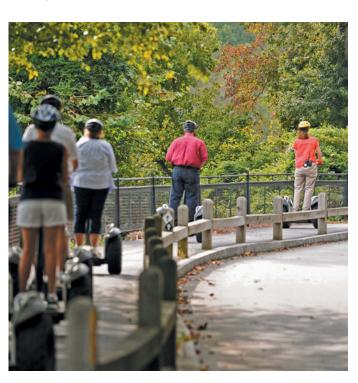
Join us for a scenic float down the beautiful French Broad River and see the estate from a different perspective. This quiet section of the river provides an excellent setting to relax and enjoy a delightful group experience. Groups will be divided into paddle rafts of 4–6 people per raft. A professional guide will guide each raft and interpret estate history along the way. Cost includes rafts, paddles, life jackets, and guides.

Trip Time: 2 hoursLength: 3 milesCost/person: \$40Group Size: 12–36

Event Minimum Charge: \$480Availability: April-October

### **Segway Tours**

Experience the latest innovation in personal transportation with a guided Segway tour. These special all-terrain machines allow riders to navigate trails with ease. Our guide provides orientation to the equipment before leading groups on a magnificent journey across the estate. Cost includes Segway, helmet, safety orientation, and professional guide. Please note the following restrictions: all riders must be at least 13 years old, weigh between 100–250 lbs, be able to step up 8" unassisted, wear flat soled, closed toed, covered back shoes, e.g., tennis shoes, and have had no alcohol to drink prior to the tour.



 Guided Off-road Segway Tour: Enjoy the full potential of the Segway X2 with a guided tour along the French Broad River and on trails through the Deer Park below Biltmore House.

• Trip Time: 21/2 hours

Length: Approximately 5 miles

Event Charge: \$900Maximum Group Size: 18

• Offered at 10:00 A.M. and 3:00 P.M. based

on availability

Availability: April—October

 Guided Segway Basic Tour: Have all the fun of a Segway adventure but stay on pavement. The basic tour includes orientation to the Segway X2 and training to prepare participants to ride along the paved Lagoon Trail with views of Biltmore House in the distance.

• Trip Time: 11/2 hours

• Length: Approximately 3 miles

Event Charge: \$600Maximum Group Size: 18

 Offered at 10:00 A.M. and 3:00 P.M. based on availability

• Availability: April-December

### **Self-guided Bike Rentals**

Create your own self-guided experience using rental bikes from the Outdoor Adventure Center. Biltmore boasts 22 miles of trails, ranging from a beginner-level paved trail to challenging single-track packed dirt terrain. Participants can choose a hybrid or mountain bike. Children's bikes are also available. Bike rentals are on a first come, first serve basis. No advanced reservations required. Price includes rental bike, helmet, and safety orientation.

• Rental Time: Up to 4 hours

• Terrain: Flat paved and dirt trails

• Riding Level: beginner to intermediate

• Cost/person: \$25

Maximum Group Size: 15Availability: Year Round

#### **Guided Walks and Hikes**

Whether your group is interested in a hike for a workout or a stroll to learn more about the estate's beautiful landscape, flora, and fauna, we have the opportunity for you. Our expert guides will customize a walk or hike based on your group's needs and interests, leading participants through areas suited to the group's interests and abilities while offering information about Biltmore's past and present.



• East Side Experiences: Enjoy the land that lies just below Biltmore House including the Lagoon, or hike near the Inn on Biltmore Estate\*.

• Trip Time: 1-2 hours

· Terrain: Paved and dirt trails

• Length: 1-5 miles

• Level of Difficulty: Beginner to intermediate

· Cost/person: \$20

• Event Minimum Charge: \$200

Group Size: 10–20Availability: Year Round

• **West Side Experiences:** Explore the wilder landscape, forests, and farmlands on the historic West Side of the estate.

• Trip Time: 2–4 hours

• Terrain: Dirt trails and old carriage roads

Length: 4–6 miles

Level of Difficulty: Moderate to difficult, including inclines and descents

Cost/person: \$30

• Event Minimum Charge: \$300

• Group Size: 8–15

· Availability: Year Round

### **Archery Group Lesson**

Learn the excitement and challenge that comes with archery. Groups are presented with a variety of targets duplicating the flight path of game birds, such as flushing, crossing, incoming, and other angles. Instructors will have even novice archers hitting targets with instruction tailored to the experience level of each participant in the group. Cost includes all equipment and instructors.

Lesson Time: 3–4 hoursCost/person: \$150Group Size: 5–20

Event Minimum Charge: \$750Availability: Year Round

#### **Bonfire at Antler Hill Farm**

End a day of adventure on the estate with a captivating old-fashioned bonfire at our farm (reserved along with any food and beverage function). This is a completely customizable activity: your group can share their impressions of the day, or you can add entertainment, such as storytelling or music, to the basic 2-hour bonfire package.

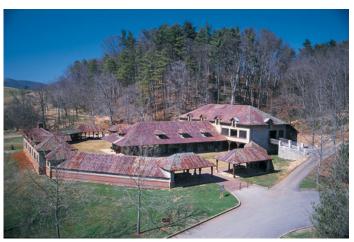
· Activity Time: 2 hours

• Event Minimum Charge: \$450

Group Size: Varies

• Availability: Year Round, Weather Dependent







## Team Building Activities

Motivate your group to peak performance while having fun!



### **Group Scavenger Hunt**

The Scavenger Hunt is designed to be fun, engaging, and re-energizing for any professional or social organization. This program can be conducted simultaneously for groups of up to 30 participants, divided into smaller teams of 8–10 members. Each team will follow a series of clues to lead them to specific locations in Antler Hill Farm where they will complete moderately challenging tasks, requiring the group to utilize their collective resources to answer a question or solve a problem. Desired outcomes include building stronger relationships within the group through shared experiences, practicing effective communication and problem solving skills, and having fun!

A facilitator who will require the group to meet certain quality requirements and time constraints will accompany each team. Participants will be outside for most of the program, so appropriate clothing and willingness to be out in the elements is a must for the program to be successful.

The starting location and duration of the program can be customized to meet the specific requirements of any group visiting the estate.

• Event Time: 2-21/2 hours

Length: 1–2 milesCost/person: \$35Group Size: 10–30

• Event Minimum Charge: \$350

## **Land Rover Team Building Activities**

The Land Rover Experience Driving School located on Biltmore® teaches off-road driving techniques for all seasons and driving conditions. Bring your group to experience numerous challenges on purpose built courses and extensive trail systems. All group activities include a premium branded Land Rover gift for each participant along with a framed certificate of completion and gratuity. Group events require a minimum of 6 participants.



Mission Impossible: Team Building Activity:
Work together as one group to solve a rescue,
emergency, or trivia scenario created by our
resourceful and capable Land Rover instructors.
The groups will use both off-road driving and outdoor skills to solve multiple-part challenges while
working on teamwork and communications in a fun
and unique environment.

Event time: 3 hoursCost/person: \$300Group Size: Minimum 6

 Geo-Cache Scavenger Hunt: Work as a group or make your own Land Rover Geo-Cache race. This event provides basic navigation, GPS, and compass training before groups work over a wide area with multiple challenges to collect hidden items to win the race.

Event time: 3 hoursCost/person: \$300Group Size: Minimum 6

 Off-Road Challenge Events: Have you ever driven blindfolded? Don't worry—your team will help you. Experience the Blind Drive, Service Drive, Off-Road Trials Course, and other exotic and new ways to challenge your group in a truly memorable event.

Event time: 3 hoursCost/person: \$300Group Size: Minimum 6

 Land Rover Group Lesson: The perfect meeting break or alternative to the same old group activities. Includes professional individualized instruction on a set off-road course. With duration of 2 hours, offroad lessons are fun hands-on experience and cover ascents, descents, side-tilts, log crossings, ditch crossings, Tread Lightly! Principles, and other low range techniques.

Event time: 2 hoursCost/person: \$180Group Size: Minimum 6

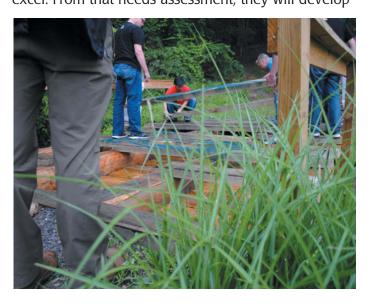
#### **Bike Build**

Teams will complete challenges to help them find all the parts of a child's bike and helmet. Once the parts are found, the race is on to assemble the bikes which are then donated on behalf of your organization to a local children's charity.

Event time: 2½ hoursCost/person: \$75Group Size: 10–30

### **Team Building Activities**

Biltmore is dedicated to providing team building and team development experiences of the highest caliber. Our goal is to help teams achieve peak performance and results. We have partnered with the highest quality facilitators in the industry. These organizations have more than 100 years combined experience in delivering effective team building solutions. Each team building program begins with a detailed needs assessment. Our facilitators will ask probing questions to determine what your team needs to excel. From that needs assessment, they will develop



a program that simulates real-life events to address both your defined needs and those beyond your immediate perception. This approach will help you institute everyday changes to help your team operate at its best. Each of our partner organizations have been carefully selected by Biltmore leadership to ensure that you receive the highest quality team building experience. Every program is completely customized and can be integrated into your overall visit to Biltmore.

#### Our facilitators offer programs in:

- Communication
- Leadership Development
- Ethics & Integrity
- Sales
- · Group Decision Making, Collaboration
- Unifying Project Teams
- Trust
- Global/Remote Teams
- · Strategic Thinking
- Casting Mission & Vision
- Goal Setting

## **BOOKING & CANCELLATION POLICIES FOR OUTDOOR ACTIVITIES**

#### **Booking Policy**

Availability for group activities is contingent upon existing advanced reservations, staffing, and equipment. Advance reservations and guaranteed numbers of participants are required for all group events. Payment in full based on the estimated number of participants is required at time of reservation. Participants must read and sign statements of awareness and release forms for each event they choose to participate in. Activities are weather dependent.

#### **Cancellation Policy**

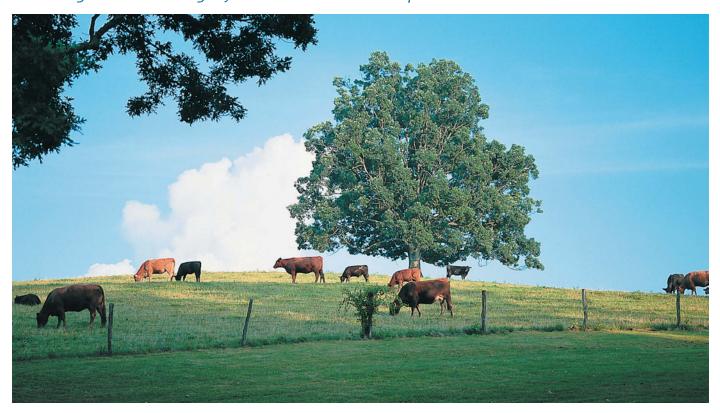
- Cancellation outside of 30 days: No fees apply
- Cancellation 14–29 days out: 50% of total fee charged
- Cancellation 0–13 days out or decrease in group number: Full fees apply.

Thank you for considering a visit to Biltmore. We look forward to welcoming your group to the estate in the near future.



# Green Initiatives for Groups

Continuing Biltmore's heritage of environmental stewardship.

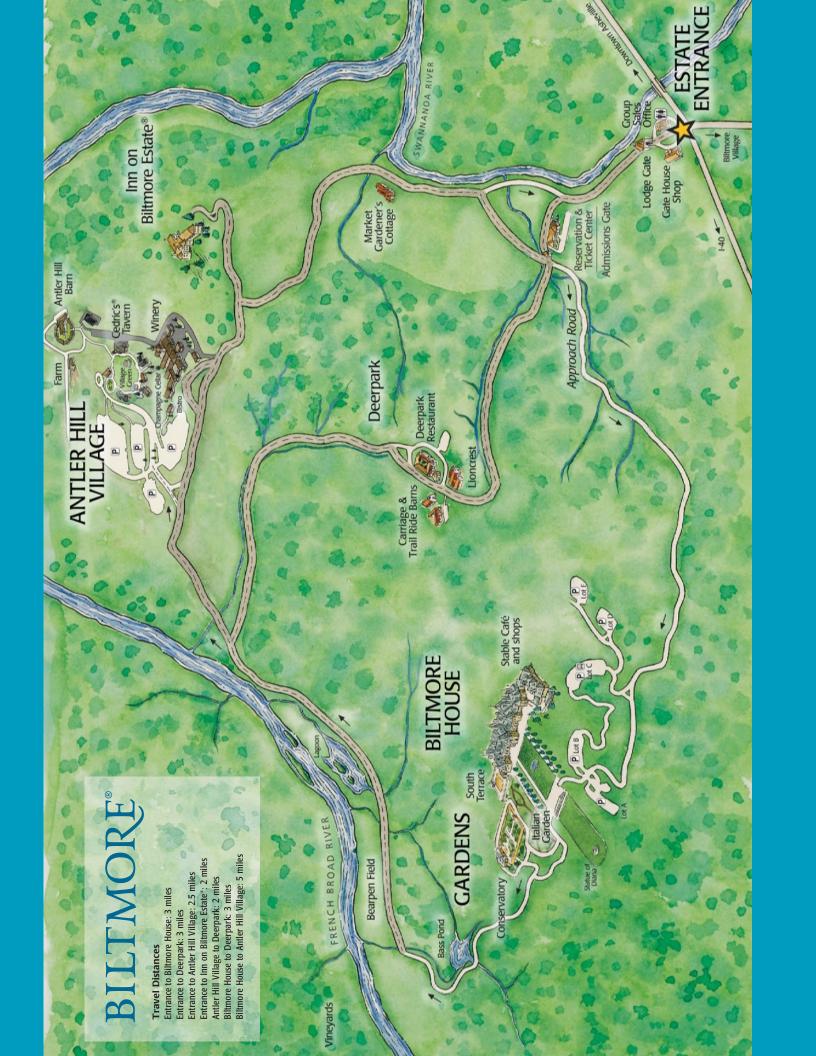


In following the Vanderbilts' leadership in environmental stewardship and conservation of our natural resources, Biltmore is proud to promote the following options for your events:

- Our Field to Table program draws from the freshest ingredients available, including estate-raised beef and lamb and seasonal vegetables and herbs from estate gardens that Biltmore chefs use in their menus. Our culinary staff works closely with area farmers and artisan producers to use fresh foods while supporting sustainable local agriculture programs.
- We are happy to prepare organic menus upon request. Our coffee is organic and free trade.
- Upon request, we can offer bulk containers for snacks and water in order to reduce the amount of disposables; we offer recycling opportunities in meeting rooms such as pencils from recycled sources, recycled tablet paper, dry-erase boards rather than flip charts, etc.
- We are happy to arrange for donation of event florals to local retirement homes and arrange for the donation of food when appropriate.

Our daily estate operations feature a number of sustainable practices, including:

- Installing best managment practices, livestock walkways, and watering tanks to ensure water quality in the Upper French Broad and Swannanoa River basins.
- Seeding of grass field borders to prevent fertilizer runoff into creeks and rivers.
- No-till techniques to prevent soil erosion.
- Our Land Rover Driving Experience is a member of Tread Lightly! and our Sporting Clays program uses biodegradable targets and steel shot.
- Wine cork recycling bins are placed throughout the estate to save corks from going into landfills; proceeds from recycled corks help support the Frankie Lemmon Foundation, a non-profit organization that supports the education of children with special needs.
- Vegetable oil from our restaurants is finding new life as Biodiesel, which is then being used to power some of our equipment.
- We proudly support various environmental causes through our corporate philanthropy program, including Habitat for Humanity, MANNA Food Bank, and Mountain Housing Opportunities.



# BILTMORE®

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This is the stylized monogram of Biltmore's founder, George Washington Vanderbilt.